Maria Julia Maya

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Business-oriented professional with experience in business development, strategic analysis, client relationship management, and cross-functional collaboration. Focused on driving business growth, improving operational efficiency, and leveraging technology to deliver innovative solutions.

EDUCATION

Loyola University Chicago, Quinlan School of Business · Graduation: May 2027

Bachelor of Business Administration in Supply Chain Management & Bachelor of Science in Information Systems and Analytics

Minor in Business of Applied Artificial Intelligence · GPA: 3.89

Presidential Scholarship: Highest merit-based award for academic performance | National Society of Collegiate Scholars

CORE COMPETENCIES & PROFESSIONAL SKILLS

Competencies: Quantitative Analysis, Data-Driven Problem Solving, Statistical Analysis, Business & Market Research, Financial & Cost Analysis, Data Modeling, Process Analysis, Strategic Problem Solving, Client & Stakeholder Communication

Skills: Data Analysis, SQL, Power BI, Quantitative & Qualitative Research, Python, AI Tools

Languages: English (Fluent), Spanish (Native)

HONORS & CERTIFICATIONS: Human Research, Stage 1 Basic Course (CITI Program), Business Analytics with Excel, Chicago Traffic Club Scholar

RELEVANT EXPERIENCE

FedEx Corporation International Sales Intern · June 2026-August 2026 | Chicago, IL.

- Analyzed international customer accounts, shipment patterns, and service barriers, partnering across Sales, Operations, Customs Clearance, and Customer Support to diagnose execution gaps and develop tailored solutions for complex cross-border shipping needs.
- Synthesized quantitative findings and qualitative customer insights into strategic recommendations, translating recurring service challenges into actionable process improvements and account-growth opportunities.

Forever Lung Foundation Fund & Resource Distributor · February 2023-Present | Ecuador

- Secured UN funding for environmental initiatives selected among 23 winners from 600+ applicants, leading end-to-end allocation of funds and resources to address deforestation, strengthen local livelihoods, and deliver measurable social and environmental value, coordinating international partners and local stakeholders from project planning through implementation.
- Conducted qualitative and quantitative research analyzing the value chain of artisanal products from vulnerable Ecuadorian Amazon communities, synthesizing market and industry findings to identify barriers to fast-fashion market participation and develop evidence-based recommendations for more inclusive and sustainable business practices.

Digital Media Services Consultant · August 2024-Present | Chicago, IL.

- Delivered front-line technology support to 10,000+ students and faculty, diagnosing hardware, software, and enterprise-system issues to resolve customer needs, minimize downtime, and maintain operational continuity.

Uber Freight Brokerage Intern · June 2025-August 2025 | Chicago, IL.

- Analyzed carrier performance and service KPIs across 100+ national Target First Mile transportation lanes to identify performance gaps, investigate operational disruptions, and coordinate cross-functional solutions.
- Analyzed transportation spend and carrier-performance data across 100+ national lanes to develop a data-driven routing and carrier-selection strategy, identifying ~$150K in annual savings while evaluating cost, service, and operational tradeoffs.

Rambler Consulting Group Associate Consultant · January 2024-August 2024 | Chicago, IL.

- Designed and implemented a task-management platform for a small-business client by translating operational challenges into system requirements and workflow improvements, increasing task completion by 20%.
- Conducted client-focused research and workflow analysis to identify operational bottlenecks, synthesize business requirements, and develop evidence-based recommendations supporting implementation of a customized digital solution.

Adidas Supply Chain · Intern · June 2024-August 2024 | Quito, Ecuador

- Analyzed $5M+ in SS25 international imports across product categories, evaluating shipment costs, supplier execution, customs requirements, and operational risks to identify drivers of inefficiency and opportunities to improve product flow.
- Investigated recurring import and trade-compliance process gaps and coordinated findings across cross-functional stakeholders to implement process improvements that reduced compliance-related delays by 15%.

Supply Chain Management Club President · August 2025-May 2026 | Chicago, IL.

- Led the strategy and executive board of Loyola's Supply Chain Management Club, leading cross-functional initiatives and industry partnerships to expand professional development and build a growing supply chain community on campus.
- Directed 20+ employer panels, networking events, case competitions, and professional workshops in partnership with leaders from 10 Fortune 500 companies across supply chain, technology, sustainability, and global logistics.